



Gevo Reports Third Quarter 2022 Financial Results

November 8, 2022

Gevo to Host Conference Call Today at 4:30 p.m. ET

ENGLEWOOD, Colo., Nov. 08, 2022 (GLOBE NEWSWIRE) -- Gevo, Inc. (NASDAQ: GEVO) ("Gevo", the "Company", "we", "us" or "our") today announced financial results for the third quarter of 2022 and recent corporate highlights.

Recent Corporate Highlights

- On September 15, 2022, Gevo held a groundbreaking ceremony at the future site of its first commercial-scale sustainable aviation fuel ("SAF") facility known as Net-Zero 1 ("NZ-1") to be constructed in Lake Preston, South Dakota.
- On September 19, 2022, the U.S. Department of Agriculture ("USDA") tentatively selected Gevo's Climate-Smart Farm to Flight proposal for a grant providing up to \$30 million.
- As part of the **oneworld®** Alliance, Qatar Airways ("Qatar") has entered into a new fuel sales agreement with Gevo for 5 million gallons of sustainable aviation fuel ("SAF") per year over five years with delivery of fuel expected to begin in 2028.
- Iberia Airlines also entered into a new fuel sales agreement with Gevo for 6 million gallons of SAF per year over five years with delivery of fuel expected to begin in 2028
- Gevo now has more than 375 million gallons per year ("MGPY") of financeable SAF and hydrocarbon fuel supply agreements, which based on current market projections and operating assumptions, represent approximately \$2.3 billion in expected revenue per year, inclusive of the value of environmental benefits.
- The Company recently signed an agreement with Summit Carbon Solutions ("Summit"), whereby Summit is expected to safely capture, transport, and permanently store Gevo's renewable CO² from its Net-Zero 1 ("NZ-1") plant in Lake Preston, South Dakota which will further reduce the carbon intensity of the fuel to be produced at NZ-1 and thus increase the expected value of associated environmental benefits.

2022 Third Quarter Financial Highlights

- Ended the quarter with cash, cash equivalents, restricted cash and marketable securities of \$500.4 million compared to \$546.8 million as of the end of Q2 2022 and \$475.8 million as of the end of Q4 2021
- Revenue of \$0.3 million for the quarter is related to initial sales of RNG from Gevo's RNG project and compares to \$0.1 million in Q3 2021
- Loss from operations of \$(43.7) million for the quarter includes a \$24.7 million impairment loss and compares to \$(14.7) million in Q3 2021
- Non-GAAP cash EBITDA loss¹ of \$(37.8) million for the quarter compared to \$(9.3) million in Q3 2021
- GAAP net loss per share and non-GAAP adjusted net loss per share² of \$(0.19) for the quarter includes \$(0.10) of impairment loss per share and compares to \$(0.07) in Q3 2021

Management Comment

Commenting on the third quarter of 2022 and recent corporate events, Dr. Patrick R. Gruber, Gevo's Chief Executive Officer, said "We are moving forward on our NZ-1 site in Lake Preston, South Dakota. Temporary roads are being constructed around the location while significant volumes of dirt are being moved in advance of initial foundation work. We are planning to get as much of this preliminary infrastructure done as possible before winter weather in South Dakota limits consistent access to the site. We are excited to be making visible progress on NZ-1 and we will finalize engineering plans as well as the debt financing package for the project over the next few quarters. Once that is complete, the pace of construction activities are expected to increase significantly."

Net-Zero 1 Status

Following the recent groundbreaking ceremony in Lake Preston, South Dakota, the NZ-1 project is on schedule with initial volumes of SAF expected to be delivered in 2025. NZ-1 is being currently designed to produce approximately 62 million gallons per year ("MGPY") of total hydrocarbon volumes, including 55 MGPY of SAF, which would fulfill part of Gevo's more than 375 MGPY of SAF and hydrocarbon supply agreements. Construction activities at NZ-1 in 2022 are for site preparation purposes and will make the location ready for more substantial construction work that is expected to begin in 2023. In an effort to remain on schedule for a 2025 start-up, Gevo will fund initial construction activities from cash reserves. The Company expects to arrange debt and third-party equity financing in 2023 that, when combined with Gevo's equity contribution, will fully fund NZ-1's construction and commissioning.

The transition to an ethanol-to-SAF design from Gevo's original isobutanol-to-SAF and isooctane design continues to yield improved output expectations as pre-project planning has been completed through phase 2 of front-end loading work ("FEL-2"). The results of this work, combined with support from the Clean Fuel Production Credit ("CFPC") that was included in the Inflation reduction Act that was signed into law in August, have led to a forecasted, base-case Project EBITDA³ for NZ-1 to be approximately \$300 million per year, a 50% increase from the prior estimate of \$200 million per year. The total installed cost for NZ-1, including the capital required for the alcohol-to-jet fuel plant as well as any site development costs, is currently forecasted to be approximately \$850 million, a 33% increase from the prior estimate of \$640 million. This increase is primarily due to increased steel, equipment, and supply chain costs related to the inflationary environment.

Progress on Key NZ1 Development Milestones

Through year-end 2022:

- Close the purchase of the land for NZ1 in Lake Preston, South Dakota
- Execute development agreements for:
 - Wind energy
 - Wastewater (design no longer requires)
 - Green hydrogen
- Select engineering, procurement, and construction ("EPC") contractor
- Select fabricator for hydrocarbon plant modules
- Substantial Completion of Front End Engineering Design
- Break ground and begin site preparation at Lake Preston

Through first-half 2023:

- Close the construction financing, including non-recourse debt
- Order long lead equipment

Throughout the remainder of 2022 and 2023, Gevo expects to update stockholders about certain key milestones related to the development, financing, and construction of NZ-1 as well as subsequent Net-Zero plants. Updates to those milestones will be found in the Company's press releases and investor presentations in the Investor Relations section of Gevo's website.

Third Quarter 2022 Financial Results

Revenue. During the three months ended September 30, 2022, the Company sold 41,791 MMBtu of renewable natural gas ("RNG") from Gevo's RNG Project in Northwest Iowa. Revenue increased \$0.2 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, which consisted of ethanol and hydrocarbons from the Company's development plant in Luverne, Minnesota (the "Luverne Facility"). In the third quarter of 2022, the Company's RNG production began ramping up resulting in biogas RNG commodity sales of \$0.3 million, while the activities at the Luverne Facility were minimized to care and maintenance, as the Company has shifted focus to its Net Zero projects.

Cost of production. Cost of production decreased \$2.1 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to moving the Luverne Facility to care and maintenance status.

Idle facility costs. The Company incurred \$2.3 million of idle facility costs during the three months ended September 30, 2022, due to putting Gevo's Luverne Facility into care and maintenance status in the third quarter of 2022. Included in idle facility costs are those costs related to removing flammable and other hazardous items from the site, writing off certain patents related to production at the Luverne Facility and costs related to the workforce adjustments. The Company plans to utilize the Luverne Facility to advance the Company's technology and operational knowledge to help us in achieving operational success as we scale up the production and delivery of SAF for Gevo's customers through the Company's Net-Zero Projects.

Depreciation and amortization. Depreciation and amortization in cost of goods sold increased \$0.1 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, mainly due to placing the RNG Project assets into service in third quarter of 2022.

Research and development expense. Research and development expense was relatively flat for the three months ended September 30, 2022, compared to the three months ended September 30, 2021. These costs are primarily employee and consultant related expenses, along with some patent and lab supply costs.

Selling, general and administrative expense. Selling, general and administrative expense increased \$1.9 million during the three months ended

September 30, 2022, compared to the three months ended September 30, 2021, primarily due to increases in personnel costs related to strategic hiring and professional fees, as well as non-cash stock-based compensation which reflects higher amortization expense for the stock awards issued in the prior period with higher market value.

Preliminary stage project costs. Preliminary stage project costs are related to the Company's future Net-Zero Projects and Verity project and consist primarily of employee expenses, preliminary engineering and technical consulting costs. Preliminary stage project costs increased \$0.6 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to increases in personnel costs, consulting and professional fees for the Company's Net Zero Projects and Verity project.

Other operations. Other operations expense increased \$1.3 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to increases in engineering personnel and other non-capitalizable costs for NZ1.

Impairment loss. The Company recorded a \$24.7 million impairment loss on long-lived assets, which reduced the carrying value of certain property, plant, and equipment, and a leased right of use ("ROU") asset, at the Agri-Energy segment to its fair value. The impairments recorded to date relate to the determination to suspend production at the Luverne Facility and shift the plant into an idled, care and maintenance status during the third quarter of 2022.

Depreciation and amortization expense. Depreciation and amortization expense increased \$0.3 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to the amortization of the Company's patents.

Loss from operations. Excluding the one-time charge of \$24.7 million for impairment, the loss from operations increased by \$4.2 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to the increased activities for the Company's Net Zero platform and Verity projects, as well as non-capitalizable cost for NZ1.

Interest expense. Interest expense increased \$0.6 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to the interest on the RNG bonds and the imputed interest on the Company's RNG related dairy leases, both of which were capitalized into construction in process during the construction phase of Gevo's RNG Project in the previous periods.

Interest and dividend income. Interest and dividend income increased \$0.6 million during the three months ended September 30, 2022, compared to the three months ended September 30, 2021, primarily due to the interest earned on the Company's investments.

Other income (expense). Other income (expense) for the three months ended September 30, 2022, consists primarily of losses on disposal of fixed assets.

During the nine months ended September 30, 2022, net cash used for operating activities was \$36.8 million compared to \$28.7 million for the nine months ended September 30, 2021. Non-cash charges primarily consisted of an impairment loss of \$24.7 million, depreciation and amortization of \$4.5 million, non-cash interest expense of \$2.8 million related to debt issuance costs, stock-based compensation expense of \$12.6 million. The net cash outflow from changes in operating assets and liabilities increased \$7.9 million, primarily due to an increase of cash outflows of \$4.0 million in prepaid expenses and other current assets due to the payments for licensing fees and deposits to secure long-lead equipment power transmission and distribution facilities for NZ1, partially offset by \$4.2 million of decreased cash payments for the RNG Project.

Webcast and Conference Call Information

Hosting today's conference call at 4:30 p.m. ET will be Dr. Patrick R. Gruber, Chief Executive Officer, L. Lynn Smull, Chief Financial Officer, and John Richardson, Director of Investor Relations. They will review Gevo's financial results and provide an update on recent corporate highlights.

To participate in the live call, please register through the following event weblink: <https://register.vevent.com/register/B1c9b140adb9fa4b89a10bb2deaacbece5>. After registering, participants will be provided with a dial-in number and pin.

To listen to the conference call (audio only), please register through the following event weblink: <https://edge.media-server.com/mmc/p/pasbrjrz>.

A webcast replay will be available two hours after the conference call ends on November 8, 2022. The archived webcast will be available in the Investor Relations section of Gevo's website at www.gevo.com.

About Gevo

Gevo's mission is to transform renewable energy and carbon into energy-dense liquid hydrocarbons. These liquid hydrocarbons can be used for drop-in transportation fuels such as gasoline, jet fuel, and diesel fuel, that when burned have potential to yield net-zero greenhouse gas emissions when measured across the full lifecycle of the products. Gevo uses low-carbon renewable resource-based carbohydrates as raw materials, and is in an advanced state of developing renewable electricity and renewable natural gas for use in production processes, resulting in low-carbon fuels with substantially reduced carbon intensity (the level of greenhouse gas emissions compared to standard petroleum fossil-based fuels across their lifecycle). Gevo's products perform as well or better than traditional fossil-based fuels in infrastructure and engines, but with substantially reduced greenhouse gas emissions. In addition to addressing the problems of fuels, Gevo's technology also enables certain plastics, such as polyester, to be made with more sustainable ingredients. Gevo's ability to penetrate the growing low-carbon fuels market depends on the price of oil and the value of abating carbon emissions that would otherwise increase greenhouse gas emissions. Gevo believes that it possesses the technology and know-how to convert various carbohydrate feedstocks through a fermentation process into alcohols and then transform the alcohols into renewable fuels and materials, through a combination of its own technology, know-how, engineering, and licensing of technology and engineering from Axens North America, Inc., which yields the potential to generate project and corporate returns that justify the build-out of a multi-billion-dollar business.

Gevo believes that Argonne National Laboratory GREET model is the best available standard of scientific based measurement for life cycle inventory or LCI.

Learn more at Gevo's website: www.gevo.com

Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act

of 1995. These forward-looking statements relate to a variety of matters, including, without limitation, whether our fuel sales agreements are financeable, the timing of our Net-Zero 1 project, our financial condition, our results of operation and liquidity, our business development activities, our Net-Zero Projects, financial projections related to our business, our RNG project, our fuel sales agreements, our plans to develop our business, our ability to successfully develop, construct and finance our operations and growth projects, our ability to achieve cash flow from our planned projects, the ability of our products to contribute to lower greenhouse gas emissions, particulate and sulfur pollution, and other statements that are not purely statements of historical fact. These forward-looking statements are made based on the current beliefs, expectations and assumptions of the management of Gevo and are subject to significant risks and uncertainty. Investors are cautioned not to place undue reliance on any such forward-looking statements. All such forward-looking statements speak only as of the date they are made, and Gevo undertakes no obligation to update or revise these statements, whether as a result of new information, future events or otherwise. Although Gevo believes that the expectations reflected in these forward-looking statements are reasonable, these statements involve many risks and uncertainties that may cause actual results to differ materially from what may be expressed or implied in these forward-looking statements. For a further discussion of risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of Gevo in general, see the risk disclosures in the Annual Report on Form 10-K of Gevo for the year ended December 31, 2021 and in subsequent reports on Forms 10-Q and 8-K and other filings made with the U.S. Securities and Exchange Commission by Gevo.

Non-GAAP Financial Information

This press release contains financial measures that do not comply with U.S. generally accepted accounting principles (GAAP), including non-GAAP cash EBITDA loss, non-GAAP adjusted net loss and non-GAAP adjusted net loss per share. Non-GAAP cash EBITDA loss excludes depreciation and amortization and non-cash stock-based compensation from GAAP loss from operations. Non-GAAP adjusted net loss and adjusted net loss per share exclude non-cash gains and/or losses recognized in the quarter due to the changes in the fair value of certain of Gevo's financial instruments, such as warrants, convertible debt and embedded derivatives, from GAAP net loss. Management believes these measures are useful to supplement its GAAP financial statements with this non-GAAP information because management uses such information internally for its operating, budgeting and financial planning purposes. These non-GAAP financial measures also facilitate management's internal comparisons to Gevo's historical performance as well as comparisons to the operating results of other companies. In addition, Gevo believes these non-GAAP financial measures are useful to investors because they allow for greater transparency into the indicators used by management as a basis for its financial and operational decision making. Non-GAAP information is not prepared under a comprehensive set of accounting rules and therefore, should only be read in conjunction with financial information reported under U.S. GAAP when understanding Gevo's operating performance. A reconciliation between GAAP and non-GAAP financial information is provided in the financial statement tables below.

¹ Cash EBITDA loss is a non-GAAP measure calculated by adding back depreciation and amortization and non-cash stock-based compensation to GAAP loss from operations. A reconciliation of cash EBITDA loss to GAAP loss from operations is provided in the financial statement tables following this release.

² Adjusted net loss per share is a non-GAAP measure calculated by adding back non-cash gains and/or losses recognized in the quarter due to the changes in the fair value of certain of our financial instruments, such as warrants, convertible debt and embedded derivatives, to GAAP net loss per share. A reconciliation of adjusted net loss per share to GAAP net loss per share is provided in the financial statement tables following this release.

³ Project EBITDA is a non-GAAP financial measure that we define as total operating revenues less total operating expenses for the project.

Gevo, Inc.

Condensed Consolidated Balance Sheets Information

(Unaudited, in thousands, except share and per share amounts)

| | As of September 30, 2022 | As of December 31, 2021 |
|---|--------------------------------|-------------------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 200,564 | \$ 40,833 |
| Marketable securities (current) | 222,012 | 275,340 |
| Restricted cash (current) | 1,024 | 25,032 |
| Accounts receivable, net | 352 | 978 |
| Inventories | 4,135 | 2,751 |
| Prepaid expenses and other current assets | 3,635 | 3,607 |
| Total current assets | 431,722 | 348,541 |
| Property, plant and equipment, net | 166,004 | 139,141 |
| Long-term marketable securities | — | 64,396 |
| Long-term restricted cash | 76,842 | 70,168 |
| Operating right-of-use assets | 1,671 | 2,414 |
| Finance right-of-use assets | 27,012 | 27,297 |
| Intangible assets, net | 7,995 | 8,938 |
| Deposits and other assets | 18,165 | 5,581 |
| Total assets | <u>\$ 729,411</u> | <u>\$ 666,476</u> |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | \$ 14,916 | \$ 28,288 |
| Operating lease liabilities (current) | 430 | 772 |

| | | |
|---|---------|---------|
| Finance lease liabilities (current) | 2,125 | 3,413 |
| Loans payable - other (current) | 158 | 158 |
| Total current liabilities | 17,629 | 32,631 |
| 2021 Bonds payable (long-term) | 67,038 | 66,486 |
| Loans payable - other (long-term) | 199 | 318 |
| Operating lease liabilities (long-term) | 1,734 | 1,902 |
| Finance lease liabilities (long-term) | 16,349 | 17,797 |
| Other long-term liabilities | 1,520 | 87 |
| Total liabilities | 104,469 | 119,221 |

Stockholders' Equity

Common stock, \$0.01 par value per share; 500,000,000 and 250,000,000 shares authorized at September 30, 2022, and December 31, 2021, respectively; 237,221,732 and 201,988,662 shares issued and outstanding at September 30, 2022, and December 31, 2021, respectively.

| | | |
|--|------------|------------|
| Additional paid-in capital | 2,372 | 2,020 |
| Accumulated other comprehensive loss | 1,254,733 | 1,103,224 |
| Accumulated deficit | (2,168) | (614) |
| Accumulated deficit | (629,995) | (557,375) |
| Total stockholders' equity | 624,942 | 547,255 |
| Total liabilities and stockholders' equity | \$ 729,411 | \$ 666,476 |

Gevo, Inc.

Condensed Consolidated Statements of Operations Information (Unaudited, in thousands, except share and per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-------------|------------------------------------|-------------|
| | 2022 | 2021 | 2022 | 2021 |
| Revenue and cost of goods sold | | | | |
| Ethanol sales and related products, net | \$ — | \$ 16 | \$ 240 | \$ 16 |
| Hydrocarbon revenue | — | 104 | 81 | 463 |
| Renewable natural gas commodity | 309 | — | 309 | — |
| Total revenues | 309 | 120 | 630 | 479 |
| Cost of production (including stock-based compensation) | 318 | 2,378 | 5,242 | 4,896 |
| Idle facility costs | 2,330 | — | 2,330 | — |
| Depreciation and amortization | 1,250 | 1,104 | 3,429 | 3,374 |
| Total cost of goods sold | 3,898 | 3,482 | 11,001 | 8,270 |
| Gross loss | (3,589) | (3,362) | (10,371) | (7,791) |
| Operating expenses | | | | |
| Research and development expense (including stock-based compensation) | 1,562 | 1,495 | 4,720 | 4,205 |
| Selling, general and administrative expense (including stock-based compensation) | 11,144 | 9,287 | 29,205 | 17,947 |
| Preliminary stage project costs | 915 | 313 | 1,736 | 8,512 |
| Other operations (including stock-based compensation) | 1,303 | — | 3,814 | — |
| Impairment loss | 24,749 | — | 24,749 | — |
| Loss (gain) on disposal of assets | — | 183 | — | 5,137 |
| Depreciation and amortization | 407 | 94 | 1,144 | 198 |
| Total operating expenses | 40,080 | 11,372 | 65,368 | 35,999 |
| Loss from operations | (43,669) | (14,734) | (75,739) | (43,790) |
| Other income (expense) | | | | |
| (Loss) gain from change in fair value of derivative warrant liability | — | 6 | 16 | (4) |
| Interest expense | (712) | (67) | (716) | (78) |
| Investment income (loss) | 874 | 233 | 1,204 | 354 |
| Gain on forgiveness of SBA loan | — | — | — | 641 |
| Other income (expense), net | (279) | 182 | 2,615 | 187 |
| Total other income (expense), net | (117) | 354 | 3,119 | 1,100 |
| Net loss | \$ (43,786) | \$ (14,380) | \$ (72,620) | \$ (42,690) |
| Net loss per share - basic and diluted | \$ (0.19) | \$ (0.07) | \$ (0.34) | \$ (0.22) |
| Weighted-average number of common shares outstanding - basic and diluted | 236,649,805 | 199,341,519 | 216,255,710 | 193,739,605 |

Gevo, Inc.
Condensed Consolidated Statements of Comprehensive Income
(Unaudited, in thousands, except share and per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|--------------------|------------------------------------|--------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Net loss | \$ (43,786) | \$ (14,380) | \$ (72,620) | \$ (42,690) |
| Other comprehensive income (loss) | | | | |
| Unrealized gain (loss) on available-for-sale securities | 88 | 11 | (1,554) | (296) |
| Comprehensive loss | <u>\$ (43,698)</u> | <u>\$ (14,369)</u> | <u>\$ (74,174)</u> | <u>\$ (42,986)</u> |

Gevo, Inc.
Condensed Consolidated Statements of Stockholders' Equity Information
(Unaudited, in thousands, except share amounts)

| | For the three months ended September 30, 2022 and 2021 | | | | | |
|---|--|-----------------|---------------------|---|------------------------|-------------------------|
| | Common Stock | | Paid-In Capital | Accumulated Other Comprehensive Loss | Accumulated Deficit | Stockholders' Equity |
| | Shares | Amount | | | | |
| June 30, 2022 | 235,165,951 | \$ 2,353 | \$ 1,249,880 | \$ (2,256) | \$ (586,209) | \$ 663,768 |
| Non-cash stock-based compensation | — | — | 4,361 | — | — | 4,361 |
| Issuance of common stock under stock plans, net of taxes | 2,055,781 | 19 | 492 | — | — | 511 |
| Other comprehensive loss | — | — | — | 88 | — | 88 |
| Net loss | — | — | — | — | (43,786) | (43,786) |
| September 30, 2022 | <u>237,221,732</u> | <u>\$ 2,372</u> | <u>\$ 1,254,733</u> | <u>\$ (2,168)</u> | <u>\$ (629,995)</u> | <u>\$ 624,942</u> |
| June 30, 2021 | 197,964,476 | 1,980 | 1,100,932 | (307) | (526,482) | 576,123 |
| Issuance of common stock and common stock warrants, net of issuance costs | — | — | (162) | — | — | (162) |
| Non-cash stock-based compensation | — | — | 1,880 | — | — | 1,880 |
| Issuance of common stock under stock plans, net of taxes | 3,915,502 | 39 | (3,711) | — | — | (3,672) |
| Other comprehensive loss | — | — | — | 11 | — | 11 |
| Net loss | — | — | — | — | (14,380) | (14,380) |
| September 30, 2021 | <u>201,879,978</u> | <u>\$ 2,019</u> | <u>\$ 1,098,939</u> | <u>\$ (296)</u> | <u>\$ (540,862)</u> | <u>\$ 559,800</u> |

| | For the nine months ended September 30, 2022 and 2021 | | | | | |
|---|---|-----------------|---------------------|---|------------------------|-------------------------|
| | Common Stock | | Paid-In Capital | Accumulated Other Comprehensive Loss | Accumulated Deficit | Stockholders' Equity |
| | Shares | Amount | | | | |
| December 31, 2021 | 201,988,662 | \$ 2,020 | \$ 1,103,224 | \$ (614) | \$ (557,375) | \$ 547,255 |
| Issuance of common stock and common stock warrants, net of issuance costs | 33,333,336 | 333 | 138,675 | — | — | 139,008 |
| Issuance of common stock upon exercise of warrants | 4,677 | — | 3 | — | — | 3 |
| Non-cash stock-based compensation | — | — | 12,625 | — | — | 12,625 |
| Issuance of common stock under stock plans, net of taxes | 1,895,057 | 19 | 206 | — | — | 225 |
| Other comprehensive loss | — | — | — | (1,554) | — | (1,554) |
| Net loss | — | — | — | — | (72,620) | (72,620) |
| September 30, 2022 | <u>237,221,732</u> | <u>\$ 2,372</u> | <u>\$ 1,254,733</u> | <u>\$ (2,168)</u> | <u>\$ (629,995)</u> | <u>\$ 624,942</u> |
| December 31, 2020 | 128,138,311 | \$ 1,282 | \$ 643,269 | \$ — | \$ (498,172) | \$ 146,379 |
| Issuance of common stock, net of issuance costs | 68,170,579 | 682 | 456,801 | — | — | 457,483 |

| | | | | | | |
|--|--------------------|-----------------|---------------------|-----------------|---------------------|-------------------|
| Issuance of common stock upon exercise of warrants | 1,866,758 | 18 | 1,103 | — | — | 1,121 |
| Non-cash stock-based compensation | — | — | 3,300 | — | — | 3,300 |
| Issuance of common stock under stock plans, net of taxes | 3,704,330 | 37 | (5,534) | — | — | (5,497) |
| Other comprehensive loss | — | — | — | (296) | — | (296) |
| Net loss | — | — | — | — | (42,690) | (42,690) |
| September 30, 2021 | <u>201,879,978</u> | <u>\$ 2,019</u> | <u>\$ 1,098,939</u> | <u>\$ (296)</u> | <u>\$ (540,862)</u> | <u>\$ 559,800</u> |

Gevo, Inc.
Condensed Consolidated Cash Flow Information
(Unaudited, in thousands)

| | Nine Months Ended September 30, | |
|---|--|-------------------|
| | 2022 | 2021 |
| Operating Activities | | |
| Net loss | \$ (72,620) | \$ (42,690) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Impairment loss | 24,749 | — |
| Loss on disposal of assets | — | 5,137 |
| (Gain) on forgiveness of SBA Loans | — | (641) |
| Stock-based compensation | 12,624 | 5,823 |
| Depreciation and amortization | 4,452 | 3,572 |
| Amortization of marketable securities premium | 2,755 | — |
| Other noncash (income) expense | (153) | 77 |
| Changes in operating assets and liabilities: | | |
| Accounts receivable | 626 | 14 |
| Inventories | (338) | 150 |
| Prepaid expenses and other current assets, deposits and other assets | (8,445) | (4,459) |
| Accounts payable, accrued expenses and long-term liabilities | (420) | 4,324 |
| Net cash used in operating activities | <u>(36,770)</u> | <u>(28,693)</u> |
| Investing Activities | | |
| Acquisitions of property, plant and equipment | (68,535) | (30,955) |
| Acquisition of patent portfolio | (10) | — |
| Proceeds from sale and maturity of marketable securities | 243,817 | 34,332 |
| Purchase of patents and license | — | (9,000) |
| Purchase of marketable securities | (130,402) | (422,362) |
| Net cash provided by (used in) investing activities | <u>44,870</u> | <u>(427,985)</u> |
| Financing Activities | | |
| Proceeds from issuance of 2021 Bonds | — | 68,995 |
| Debt and equity offering costs | (10,993) | (34,919) |
| Proceeds from issuance of common stock and common stock warrants | 150,000 | 487,549 |
| Proceeds from exercise of warrants | 3 | 1,119 |
| Net settlement of common stock under stock plans | (285) | (5,137) |
| Payment of loans payable - other | (112) | (98) |
| Payment of finance lease liabilities | (4,316) | (2,996) |
| Net cash provided by financing activities | <u>134,297</u> | <u>514,513</u> |
| Net increase (decrease) in cash and cash equivalents | 142,397 | 57,835 |
| Cash, cash equivalents and restricted cash at beginning of period | 136,033 | 78,338 |
| Cash, cash equivalents and restricted cash at end of period | <u>\$ 278,430</u> | <u>\$ 136,173</u> |

Gevo, Inc.
Reconciliation of GAAP to Non-GAAP Financial Information
(Unaudited, in thousands, except share and per share amounts)

| | Three Months Ended | | Nine Months Ended | |
|-------------------------------|---------------------------|-------------|--------------------------|-------------|
| | September 30, | | September 30, | |
| | 2022 | 2021 | 2022 | 2021 |
| Non-GAAP Cash EBITDA: | | | | |
| Loss from operations | \$ (43,669) | \$ (14,734) | \$ (75,739) | \$ (43,790) |
| Depreciation and amortization | 1,657 | 1,198 | 4,573 | 3,572 |

| | | | | |
|--|--------------------|--------------------|--------------------|--------------------|
| Stock-based compensation | 4,220 | 4,206 | 12,165 | 5,823 |
| Non-GAAP cash EBITDA | <u>\$ (37,792)</u> | <u>\$ (9,330)</u> | <u>\$ (59,001)</u> | <u>\$ (34,395)</u> |
| Non-GAAP Adjusted Net Loss: | | | | |
| Net Loss | \$ (43,786) | \$ (14,380) | \$ (72,620) | \$ (42,690) |
| Adjustments: | | | | |
| Gain (loss) from change in fair value of derivative warrant liability | — | (6) | (16) | 4 |
| Non-GAAP Net Income (Loss) | <u>\$ (43,786)</u> | <u>\$ (14,386)</u> | <u>\$ (72,636)</u> | <u>\$ (42,686)</u> |
| Non-GAAP adjusted net loss per share - basic and diluted | <u>\$ (0.19)</u> | <u>\$ (0.07)</u> | <u>\$ (0.34)</u> | <u>\$ (0.22)</u> |
| Weighted-average number of common shares outstanding - basic and diluted | 236,649,805 | 199,341,519 | 216,255,710 | 193,739,605 |

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